Note: Key data/information in this sample page is hidden, while in the report it is not.

1 Manufacturing cost analysis of leading players

1.1 Shandong Lvjian Biological Technology Co., Ltd.

1.1.1 Product information

In 2010, the major sugar alcohols of Shandong Lvjian are xylitol and maltitol.

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Product		Capacity (t/a)	Output (t)
Xylitol			
Maltitol	Crystalline		
	Syrup (75%)		

Source: CCM International

1.1.2 Estimation on production cost of xylitol

Production cost consists of two parts, namely manufacturing cost and management cost. The former one takes up about % of the total amount.

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Table 1.1.2-1 Estimation on productio	n cost of xylitol in	Shandong Lvjian, April 201
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Item	Cost of xylitol (USD/t)
Manufacturing cost	
Management cost	
Total	

Source: CCM International

1.1.2.1 Estimation on manufacturing cost

Manufacturing cost includes cost of raw material, utilities, labor and packing. The cost of raw materials takes up the largest share of 3%% of the manufacturing cost. Cost of utilities ranks the second by a share of 3%%.

No.	Item	Unit cost (USD/t)
1	Raw materials	
2	Utilities	
3	Labor①	
4	Packing	
5	Depreciation of fixed asset	
6	Total	

Table 1.1.2.1-1 Estimation on manufacturing cost of xylitol in Shandong Lvjian, April 2011

Note: ① There are totally ordinary operators for xylitol production in Shandong Lvjian. Average salary is USD

per month.

Source: CCM International

1.1.2.3 Estimation on profit

Item	Unit cost (USD/t)	Remark
1. Total income		Price + VAT return + Other income
Price		Apr. 2011
VAT return		(Price-raw material cost)/1.17*9%
Other income		-
2. Expense		Total production costs + VAT
		Manufacturing cost + Management
Total production costs	-	cost
		(Price + Other income-Total
VAT	-	manufacturing cost)/1.17 x 17%
3. Pretax profit		Income - Expense
4. Profit tax		Pretax profit x 25 %
5. Profit after tax		Pretax profit-Profits Tax

Table 1.1.2.3-1 Estimation on xylitol profit of Shandong Lvjian, April 2011

Source: CCM International